



QUANTUM
WORLD
ASSOCIATION

MEMBER BENEFITS

June 2018

QWA MEMBERSHIP TYPES

QWA members are classified into the following types:

- Founders
- Business Members
 - o Entreprise Members
 - o SME Members
 - o Start-up Members
- Individual Advisory Members
- Institutional Partners

Members include both user organizations and businesses, as well as vendor and supplier organizations plus industry experts.

By joining the Quantum World Association, all members can contribute to define the future of the Quantum Technology industry and to accelerate its roll-out in businesses.

Membership allows the company to:

- understand the use cases of Quantum Technology that best fit its company's needs
- meet key industry players
- to learn about the relevant and actionable critical success factors for quantum deployments.

Membership applications are reviewed by the QWA Membership Admissions Board and are accepted on the basis of the expected contribution and benefits for both the applicant and the QWA members.

GENERAL QWA MEMBERSHIP BENEFITS

All QWA members benefit from the following:

- Learn about and influence the requirements, development, technology adoption and the future direction of the Quantum Industry by joining with its leaders in technology, manufacturing, academia and government agencies as well as with other user organizations.
- Participate in and/or become President of QWA Working Groups. Such working groups are defined by the QWA Board upon proposals from its members.
- Network with other members and industry experts to create and develop critical collaborations.
- Gain industry recognition through involvement and potential leadership of QWA Working Groups.
- Access quantum research reports, white papers, industry scenarios and other material produced and or recommended by the QWA.
- Publish technical and positioning materials through the QWA platform.
- Be listed as an author on work contributed to QWA technical and thought leadership documentation.
- Have your company logo displayed on QWA materials and hotlink to your website.
- Receive special discounts on QWA conference registrations.
- Benefit a one-year 25% fee discount for any new members' referral.

FOUNDERS

The four Founder Members of the QWA provide vision, support and key governance of the Association.

In addition Founders develop their respective chapters in order to extend the global QWA membership footprint.

The Founding Members are:

- Entanglement Partners Spain
- evolutionQ Canada
- H-BAR Australia
- IDQ Switzerland

Founding Members each have a seat on the Board.

ENTREPRISE MEMBERS

Entreprise Members are companies who have over €100M in annual revenues.

Entreprise members pay annual dues of €10,000 and receive the following benefits:

- Be a voting member and be eligible for the Entreprise QWA Board seat in annual elections.
- 8 annual free full-meeting passes for QWA conferences
- 4 annual free entries in QWA's barcelonaqbit newsfeed
- Acknowledgement as Entreprise Member on the QWA website, collateral, conference presentations, analysts & media interviews and all other public and internal membership materials.
- Secure public speaking opportunities through the Speakers Bureau, which matches qualified member speakers with conference opportunities.
- All of the "General QWA Membership Benefits" listed above.

SME MEMBERS

Small & Medium Enterprise (SME) Members are companies who annual revenues are less than €100M but more than €10M. If the SME Member is a subsidiary of a QWA Enterprise company (revenue over €100 million), then the company must join at the Enterprise category. If the company is a subsidiary of a QWA Enterprise Member, it will automatically gain membership in the QWA at no additional charge.

SME Members pay annual dues of €3.000 and receive the following benefits:

- Be a voting member and be eligible for the SME QWA Board seat in annual elections
- 4 annual full-meeting passes for QWA conferences.
- 2 annual free entries in QWA's barcelonaqbit newsfeed.
- Acknowledgement as SME Member on the QWA website, collateral, conference presentations, analysts & media interviews and all other public and internal membership materials.
- Secure public speaking opportunities through the Speakers Bureau, which matches qualified member speakers with conference opportunities.
- All of the "General QWA Membership Benefits" listed above.

START-UP MEMBERS

Start-Up Members are companies with less than €10M revenues and/or have been founded less than 3 years before. They necessarily should not have a controlling stake by companies that fall under the definitions above of QWA Entreprise or SME members. If the company is a subsidiary of a QWA Entreprise or SME Member, it will automatically gain membership in the QWA at no additional charge.

Start-Up Members pay annual dues of €500 and receive the following benefits:

- Be a voting member and be eligible for the Start-Up QWA Board seat in annual elections.
- 2 annual full-meeting passes for QWA conferences.
- 1 annual free entries in QWA's barcelonaqbit newsfeed.
- Acknowledgement as Start-Up Member on the QWA website, collateral, conference presentations, analysts & media interviews and all other public and internal membership materials.
- Secure public speaking opportunities through the Speakers Bureau, which matches qualified member speakers with conference opportunities.
- All of the "General QWA Membership Benefits" listed above.

INDIVIDUAL ADVISORY MEMBERS

Individual Advisory Members are expert individuals that are interested in a personal membership to the QWA, which is non-transferable to third parties or companies. Individual Advisory Members require an invitation from the QWA.

Individual Advisory Members pay annual dues of €100 and receive the following benefits:

- Be a voting member and be eligible for the Individual Advisory QWA Board seat in annual elections.
- 1 annual full-meeting pass for QWA conferences.
- Acknowledgement as Individual Advisory Member on the QWA website, collateral, conference presentations, analysts & media interviews and all other public and internal membership materials.
- Secure public speaking opportunities through the Speakers Bureau, which matches qualified member speakers with conference opportunities.
- All of the “General QWA Membership Benefits” listed above.

INSTITUTIONAL PARTNER BENEFITS

Institutional Partners include Not-for-Profit organizations, Academia and Government institutions.

QWA Institutional Partners don't pay annual fees and receive the following benefits:

- 2 annual full-meeting passes for QWA conferences.
- Acknowledgement as Institutional Partner on the QWA website, collateral, conference presentations, analysts & media interviews and all other public and internal membership materials.
- All of the "General QWA Membership Benefits" listed above.